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### ANNUAL AUDITED REPORT FORM X-17A-5 PART III

FACING PAGE
Information Required of Brokers and Dealers Pursuant to Section 17 of the
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

AND ENDING 12/31/18 REPORT FOR THE PERIOD BEGINNING 01/01/18 MM/DD/YY MM/DD/YY A. REGISTRANT IDENTIFICATION NAME OF BROKER-DEALER: FMI Capital Advisors, Inc. OFFICIAL USE ONLY ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.) FIRM I.D. NO. 210 University Blvd., Suite 800 (No. and Street) 80206 Denver CO (City) (State) (Zip Code) NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT Tim Huckaby, 303-398-7265 (Area Code - Telephone Number) B. ACCOUNTANT IDENTIFICATION INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\* **Dixon Hughes Goodman LLP** (Name - if individual, state last, first, middle name) 27607 NC 2501 Blue Ridge Rd., Suite 500 Raleigh (Address) (City) (State) (Zip Code) CHECK ONE: Certified Public Accountant **Public Accountant** Accountant not resident in United States or any of its possessions. FOR OFFICIAL USE ONLY

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

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#### OATH OR AFFIRMATION

I, ]	im Huckaby	, swear (or affirm) that, to the best of	f
	knowledge and belief the accompanying finan I Capital Advisors, Inc.	ial statement and supporting schedules pertaining to the firm of	as
of	December 31	, 20 18 , are true and correct. I further swear (or affirm) that	t
	ther the company nor any partner, proprietor, ssified solely as that of a customer, except as f	rincipal officer or director has any proprietary interest in any account llows:	
		. /	
7	BONNIE L VELLER NOTARY PUBLIC STATE OF COLORADO NOTARY ID 20074003194 AY COMMISSION EXPIRES OCTOBER 10, 2022  While Notary Public	President	
HIV VV	of Comprehensive Income (as defined in (d) Statement of Changes in Financial Condi (e) Statement of Changes in Stockholders' E	other comprehensive income in the period(s) presented, a Statement 210.1-02 of Regulation S-X). on. uity or Partners' or Sole Proprietors' Capital.	
	<ul> <li>(f) Statement of Changes in Liabilities Subo</li> <li>(g) Computation of Net Capital.</li> <li>(h) Computation for Determination of Reservice</li> <li>(i) Information Relating to the Possession of A Reconciliation, including appropriate exponents of the Reconciliation for Determination of the Reconciliation.</li> </ul>	Requirements Pursuant to Rule 15c3-3.	,
	<ul> <li>(k) A Reconciliation between the audited and consolidation.</li> <li>(l) An Oath or Affirmation.</li> <li>(m) A copy of the SIPC Supplemental Report</li> </ul>	unaudited Statements of Financial Condition with respect to methods of the found to exist or found to have existed since the date of the previous au	

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors of FMI Capital Advisors, Inc.

#### Opinion on the Financial Statements

We have audited the statement of financial condition of FMI Capital Advisors, Inc. (the "Company"), a wholly owned subsidiary of FMI Corporation, as of December 31, 2018, the related statements of operations, stockholder's equity, and cash flows for the year then ended, and the related notes (collectively referred to as the " financial statements"). In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2018, and the results of its operations and its cash flows for the year ended December 31, 2018, in conformity with accounting principles generally accepted in the United States of America.

#### Adoption of New Accounting Standard

As discussed in Note 1 to the financial statements, the Company changed its method for recognizing revenue as a result of the adoption of the Accounting Standards Update (ASU) 2014-09, Revenue from Contracts with Customers (Topic 606), and the amendments in ASU 2015-14 and 2016-08 effective January 1, 2018.

#### Basis for Opinion

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's financial statements based on our audit. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) ("PCAOB") and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audit included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion.

#### Supplemental information

Schedule 1, Computation of Aggregate Indebtedness and Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission, and Schedule 2, Statement Regarding SEC Rule 15c3-3 have been subjected to audit procedures performed in conjunction with the audit of the Company's financial statements. The supplemental information is the responsibility of the Company's management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. §240.17a-5. In our opinion, the supplementary information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Dixon Hughes Goodman LLP

We have served as the Company's auditor since 2013.

Raleigh, North Carolina February 20, 2019

Statement of Financial Condition December 31, 2018

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Assets		
Assets:		
Cash and cash equivalents	\$ 8,253,627	
Accounts receivable, less allowance for		
doubtful accounts of \$13,907	356,228	
Due from related party	 1,361,388	
,		
Total assets		\$ 9,971,243
Liabilities and Stockholder's Equity		
Liabilities:		
Accounts payable	\$ 1,654	
Accrued compensation	1,442,740	
Deferred revenue	 1,975,000	
Total liabilities	•	3,419,394
Stockholder's equity		
Common stock, 0.001 par value; 1,000 shares		
authorized, 275 shares issued and outstanding	1	
Additional paid-in capital	177,248	
Retained earnings	 6,374,600	
Total stockholder's equity		6,551,849
Total liabilities and stockholder's equity		\$ 9,971,243

Statement of Operations
For the Year Ended December 31, 2018

Revenues from contracts with customers		\$ 36,241,518
Costs and expenses: Salaries, compensation and benefits General and administrative Sales and travel	21,403,177 3,500,827 1,901,552	
Total costs and expenses		26,805,556
Net income		\$ 9,435,962

Statement of Stockholder's Equity
For the Year Ended December 31, 2018

	Commo Shares	k ount	dditional Paid-in Capital	Retained Earnings	Total
Balance, December 31, 2017	275	\$ 1	\$ 177,248	\$ 3,596,644	\$ 3,773,893
Distribution to Parent				(6,000,000)	(6,000,000)
Adoption impact of ASC 606				(658,006)	(658,006)
Net income		 <del></del>	 ·	9,435,962	9,435,962
Balance, December 31, 2018	275	\$ 1	\$ 177,248	\$ 6,374,600	\$ 6,551,849

# FMI CAPITAL ADVISORS, INC. Statement of Cash Flows

For the Year Ended December 31, 2018

Cash flows from operating activities Net income		\$ 9,435,962
Adjustments to reconcile net income to net cash provided by operating activities:		
Changes in assets and liabilities: Accounts receivable Accrued compensation Accounts payable Deferred revenue Due from related party	(138,149) 1,006,086 (3,979) 392,778 (3,185,777)	
Total adjustments		 (1,929,041)
Net cash provided by operating activities		 7,506,921
Cash flows from financing activities		
Distribution to Parent	(6,000,000)	
Total adjustments		 (6,000,000)
Net cash used by financing activities		 (6,000,000)
Net increase in cash and cash equivalents		1,506,921
Cash and cash equivalents as of beginning of year		 6,746,706
Cash and cash equivalents as of end of year		\$ 8,253,627

Notes to Financial Statements

December 31, 2018

# NOTE 1 - DESCRIPTION OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

FMI Capital Advisors, Inc. ("the Company") is a broker-dealer registered with the Securities and Exchange Commission ("SEC") and is a member of the Financial Industry Regulatory Authority ("FINRA"). The Company provides investment banking services to the engineering and construction, infrastructure, and the built environment. These services include: mergers and acquisitions, business valuations, due diligence, divestitures, management buyouts, recapitalizations, and capital placement services. The Company does not maintain custody of client funds or engage in firm trading, brokerage activities or securities trading. The Company is a wholly owned subsidiary of FMI Corporation ("Parent"), a North Carolina Subchapter S Corporation which provides management consulting, training, and investment banking services to the engineering and construction, infrastructure, and the built environment.

The following is a summary of the more important accounting principles and policies followed by the Company:

#### Basis of Presentation

The accounting and reporting policies of the Company are in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP). The more significant of these policies used in preparing the Company's financial statements are described in this summary.

#### Revenue from contracts with customers

The Company derives its revenues from providing investment banking services to its customers. Revenues are recognized when control of this service is transferred to its customers, in an amount that reflects the consideration the Company expects to be entitled to in exchange for the service.

Disaggregation of revenue from contracts with customers – The Company has determined that all performance obligations are satisfied at a point in time. Revenue from contracts with customers can be disaggregated into engagement fees, success fees, and billable expenses.

Engagement fees are up-front payment(s) due from a customer upon execution of an agreement, or sometime thereafter. Engagement fees are recognized as revenue when the Company's performance obligation has been satisfied, generally the completion of a transaction or the expiration of the contractual term. For the year ended December 31, 2018, revenue from engagement fees was \$1,879,096.

Success fees are payment(s) due from a customer based upon the consummation of an underlying transaction. Success fees may be payable at the time of transaction closing, or sometime thereafter. Success fees are recognized as revenue when the Company's performance obligation has been satisfied, and consideration amounts are knowable and not

Notes to Financial Statements December 31, 2018

# NOTE 1 - DESCRIPTION OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

subject to significant reversal. For the year ended December 31, 2018, revenue from success fees was \$34,077,334.

Billable expenses are charges to customers for certain travel and other expenses incurred in accordance with the terms of its contracts. The Company records these reimbursements as revenue in the period in which the cost is incurred. For the year ended December 31, 2018, included in revenue is \$285,088 of billable expenses. The Company includes the costs incurred for these billable expenses as a component of sales and travel expense. For the year ended December 31, 2018, the cost incurred and included in sales and travel expense approximated the related revenues.

Variable consideration — The nature of the Company's business gives rise to variable consideration, including success fees based on future contingent events. Variable consideration is included in the transaction price to the extent it is probable that it a significant reversal of revenue will not occur when the uncertainty associated with the variable consideration is resolved.

Unearned revenue – Unearned revenue consists of billings to customers for engagement fees in excess of the related revenue recognized. As of December 31, 2018, unearned revenue was \$1,975,000. The Company expects to recognize this balance as revenue as of the earlier of the expiration of the contractual term or consummation of a transaction. Revenue recognized during the year ended December 31, 2018 that was included in the deferred revenue balance as of December 31, 2017 was \$1,396,813.

#### Accounts Receivable

The Company carries its accounts receivable net of an allowance for doubtful accounts. Accounts receivable balances are evaluated on a regular basis, and allowances are provided for potentially uncollectible customer accounts based on management estimates. Allowance adjustments are charged to bad debt expense in the period in which the related facts causing adjustment become known. As of December 31, 2018, management recorded an allowance for doubtful accounts of \$13,907. Generally, the Company requires no collateral from its customers and does not assess finance charges on delinquent accounts.

#### Advertising

The Company expenses all advertising costs as incurred. Advertising costs were \$235,981 for the year ended December 31, 2018.

#### Income Taxes

The Company has elected under the Internal Revenue Code ("IRC") to be taxed as a qualified Subchapter S Subsidiary ("Qsub") of the Parent. Under the Qsub election, the Company is

Notes to Financial Statements December 31, 2018

# NOTE 1 - DESCRIPTION OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

disregarded for United States tax purposes and therefore, all income or loss flows through to the Parent's S-corporation tax return. In lieu of corporate income taxes, the stockholders of an S-corporation are taxed on their proportionate share of the Company's taxable income. Therefore, no provision or liability for federal or state income taxes has been made.

The Company recognizes the tax effect from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by the taxing authority, based on the technical merits of the position.

#### Use of estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

#### Subsequent events

In preparing these financial statements, the Company has evaluated events and transactions for potential recognition or disclosure through February 20, 2019, the date the financial statements were issued.

#### Adoption of new accounting standard

In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2014- 09, "Revenue from Contracts with Customers (Topic 606)". The ASU and all subsequently issued clarifying ASUs replaced most existing revenue recognition guidance in U.S. GAAP. The ASU also required expanded disclosures relating to the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. The Company adopted the new standard effective January 1, 2018 using the modified retrospective approach.

As part of the adoption of the ASU, the Company elected the following transition practical expedients: (i) to reflect the aggregate of all contract modifications that occurred prior to the date of initial application when identifying satisfied and unsatisfied performance obligations, determining the transaction price, and allocating the transaction price; and (ii) to apply the standard only to contracts that are not completed at the initial date of application. Because contract modifications are minimal, there is not a significant impact as a result of electing these practical expedients.

The adoption resulted in a decrease to beginning retained earnings of \$658,006 as of January 1, 2018. This adjustment relates to engagement fees that are now recognized at the time of performance obligation satisfaction (ie. The consummation of a transaction or the expiration of

Notes to Financial Statements December 31, 2018

# NOTE 1 - DESCRIPTION OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

the contractual term) rather than ratably over time. The impact of applying this ASU for the year ended December 31, 2018 resulted in a decrease in revenue from contracts with customers of \$397,897.

#### **NOTE 2 - RELATED PARTY TRANSACTIONS**

The Company is a wholly-owned subsidiary of the Parent, which provides management consulting, training, and investment banking services to the engineering and construction, infrastructure, and the built environment.

The Company and the Parent have entered into a Financing, Expense Sharing and Accounting Agreement ("Agreement"). In accordance with the terms of the Agreement, the Parent charges the Company a portion of the general and administrative expenses incurred by the Parent. These expenses include: (a) corporate management and administrative salaries, wages and benefits; (b) corporate director fees; (c) shared facilities costs; (d) corporate marketing, communications, and database maintenance; (e) information technology costs; (f) general liability and other insurance costs; (g) general company training, recruiting, relocation, and certain other travel and entertainment expenses; (h) company legal, accounting, and consulting fees; and (i) other miscellaneous corporate general and administrative expenses. The amount due to the Parent consists of the expenses named above. For the year ended December 31, 2018, included in general and administrative expenses was \$2,220,322 of allocated costs charged to the Company under this Agreement.

Certain employees of the Company provide services to the Parent or other divisions within the Parent. In addition, certain employees of the Parent provide services to the Company. For the year ended December 31, 2018, the net amount of salary and benefits charged to the Parent by the Company was \$174,990.

#### NOTE 3 - CONCENTRATION OF CREDIT RISK

The Company's business activity is exclusively with customers in the construction industry. This industry concentration of customers sets up a concentration of credit risk with respect to trade receivables. Customer account balances are evaluated on a regular basis, generally no collateral is required. Losses pertaining to those credit risks, in the aggregate have not exceeded management's expectations.

The Company maintains its cash in bank deposits which, at times, may exceed federally-insured limits. The Company has not experienced any losses in such accounts. The Company believes it is not exposed to any significant credit risk on cash.

#### **NOTE 4 - MAJOR CUSTOMERS**

One customer accounted for approximately 23% of total revenue for the year ended

Notes to Financial Statements December 31, 2018

#### NOTE 4 - MAJOR CUSTOMERS (Continued)

December 31, 2018. One customer accounted for approximately 51% of accounts receivable as of December 31, 2018.

#### NOTE 5 - EMPLOYEE BENEFIT PLAN

The Company's employees are eligible to participate in the 401(k) retirement savings plan (the "Plan") of the Parent. After one year of employment with the Company, each participant is eligible to receive an employer contribution of 5% of compensation each year. Collectively, the Parent and Company also reserve the right to make an additional discretionary contribution to the participants of the Plan each year. For the year ended December 31, 2018, an additional discretionary 5% of compensation to each participant was contributed. The total employer contributions and plan expense paid by the Company for the year ended December 31, 2018 was \$608,295 and \$59,842 was included in accrued compensation at December 31, 2018.

#### NOTE 6 - COMMITMENTS

The leases for office space used by the Company are between the applicable landlord and the Parent. The Company is not a guarantor on any lease obligations or other obligations of the Parent. The Company is charged for usage of the office space through the Agreement with the Parent.

#### **NOTE 7 - SUBORDINATED LIABILITIES**

The Company had no existing subordinated liabilities during 2018 as described in Appendix D to the SEC Uniform Net Capital Rule (Rule 15c3-1). Therefore, the "Statement of Changes in Liabilities Subordinated to Claims of General Creditors" is not required.

#### NOTE 8 - NET CAPITAL REQUIREMENTS

The Company is subject to the SEC Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of a minimum amount of net capital. The Rule requires that the Company have a minimum net capital of \$227,690 at December 31, 2018, as defined, and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. As of December 31, 2018, the Company had net capital, as defined, of \$5,181,618, which was \$4,953,658 in excess of the required net capital, and its ratio of aggregate indebtedness to net capital was 0.6599 to 1.

## SUPPLEMENTAL INFORMATION

<b>FMI</b>	CAPITAL	ADVISORS,	INC
# TATE			1110.

Schedule 1

Computation of Aggregate Indebtedness and Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission

December 31, 2018

Aggregate indebtedness Items included in statement of financial condition Accounts payable, deferred revenue and accrued liabilities	\$ 3,419,394			
Net Capital				
Total stockholder's equity from statement of financial condition Less:	\$ 6,551,849			
Non-allowable assets	1,370,231			
Net capital	\$ 5,181,618			
Computation of Basic Net Capital Requirement				
Minimum net capital required (the greater of \$5,000 or $6^{2/3}$ % of Aggregate indebtedness)	<u>\$ 227,960</u>			
	\$ 227,960 \$ 5,000			
Aggregate indebtedness)				
Aggregate indebtedness)  Minimum dollar requirement	\$ 5,000			

Note: The above computations do not differ materially from the Company's computations, as shown in its FOCUS Report Form X-17A-5 Part II-A, dated December 31, 2018

#### Computation for Determination of the Reserve Requirements Under Rule 15c3-3 of the SEC:

The Company operates under the exemptive provisions of Paragraph (k)(2)(i) of SEC Rule 15c3-3.

#### Information Relating to Possession or Control Requirements Under Rule 15c3-3 of the SEC:

The Company is subject to the exemptive requirements of SEC Rule 15c3-3 and did not maintain possession or control of any customer funds or securities for the year ended December 31, 2018.



#### FMI Capital Advisors, Inc. Exemption Report

FMI Capital Advisors, Inc. (the "Company") is a registered broker-dealer subject to Rule 17a-5 promulgated by the Securities and Exchange Commission (17 C.F.R. § 240.17a-5, "Reports to be made by certain brokers and dealers"). This Exemption Report was prepared as required by 17 C.F.R. § 240.17a-5(d)(1) and (4). To the best of its knowledge and belief the Company states the following:

- 1. The Company claimed an exemption from 17 C.F.R. § 240.15c3-3 under the following provisions of 17 C.F.R. § 240.15c3-3: (k)(2)(i) during the period January 1, 2018 to December 31, 2018
- 2. The Company met the identified exemption provisions in 17 C.F.R. § 240.15c3-3(k) throughout the most recent fiscal year without exception

FMI Capital Advisors, Inc.

I, Tim Huckaby, swear (or affirm) that, to the best of my knowledge and belief, this Exemption Report is true and correct:

By:

Title: President

February 20, 2019



#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors of FMI Capital Advisors, Inc.

We have reviewed management's statements, included in the accompanying Exemption Report, in which (1) FMI Capital Advisors, Inc. (the "Company") identified the following provisions of 17 C.F.R. §15c3-3(k) under which the Company claimed an exemption from 17 C.F.R. §240.15c3-3: (k)(2)(i) (the "exemption provisions") and (2) the Company stated that the Company met the identified exemption provisions throughout the most recent fiscal year without exception. The Company's management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about the Company's compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(2)(i) of Rule 15c3-3 under the Securities Exchange Act of 1934.

Dixon Hughes Goodman LLP

Raleigh, North Carolina February 20, 2019



## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM ON APPLYING AGREED-UPON PROCEDURES

Board of Directors of FMI Capital Advisors, Inc.

We have performed the procedures included in Rule 17a-5(e)(4) under the Securities Exchange Act of 1934 and in the Securities Investor Protection Corporation (SIPC) Series 600 Rules, which are enumerated below and were agreed to by FMI Capital Advisors, Inc. and the SIPC, solely to assist you and SIPC in evaluating FMI Capital Advisor's Inc. compliance with the applicable instructions of the General Assessment Reconciliation (Form SIPC-7) for the year ended December 31, 2018. FMI Capital Advisor's Inc. management is responsible for its Form SIPC-7 and for its compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with the standards established by the Public Company Accounting Oversight Board (United States) and in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1) Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records entries, noting no differences;
- Compared the Total Revenue amount reported on the Annual Audited Report Form X-17A-5 Part III for the year ended December 31, 2018 with the Total Revenue amount reported in Form SIPC-7 for the year ended December 31, 2018, noting no differences;
- 3) Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers, noting no differences;
- 4) Recalculated the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers supporting the adjustments, noting no differences; and
- 5) Compared the amount of any overpayment applied to the current assessment with the Form SIPC-7 on which it was originally computed, noting no differences.

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion or conclusion, respectively, on the Company's compliance with the applicable instructions of the Form SIPC-7 for the year ended December 31, 2018. Accordingly, we do not express such an opinion or conclusion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the Company and the SIPC and is not intended to be and should not be used by anyone other than these specified parties.

Dixon Hughes Goodman LLP

Raleigh, North Carolina February 20, 2019

# **SIPC-7** (36-REV 12/18)

Disposition of exceptions:

### SECURITIES INVESTOR PROTECTION CORPORATION P.O. Box 92185 Washington, D.C. 20090-2185 202-371-8300

### **General Assessment Reconciliation**

**SIPC-7** (36-REV 12/18)

For the fiscal year ended 12/31/2018 (Read carefully the instructions in your Working Copy before completing this Form)

### TO BE FILED BY ALL SIPC MEMBERS WITH FISCAL YEAR ENDINGS

1. N	ame of Member, address, Designated Examining oses of the audit requirement of SEC Rule 17a-	g Authority, 1934 Act registrat -5:	tion no. and month	in which fiscal year ends for		
12*12******2528*************************			mailing label r any correction indicate on the	Note: If any of the information shown on the mailing label requires correction, please e-mail any corrections to form@sipc.org and so indicate on the form filed.  Name and telephone number of person to		
	DENVER, CO 80206-4658			eting this form.		
			Curt X	bung 303-398-7273		
2. A	. General Assessment (item 2e from page 2)		,	\$54,362_		
	Less payment made with SIPC-6 filed (exclude	interest)		(		
С	Less prior overpayment applied			(		
D	. Assessment balance due or (overpayment)			27,934		
E	. Interest computed on late payment (see instru	uction E) fordays at 2(	)% per annum			
	. Total assessment balance and interest due (c		-	\$ 27,934		
G	. PAYMENT: √ the box Check mailed to P.O. Box □ Funds Wired Total (must be same as F above)	IM ACH□ \$ 27,93	4	,		
Н	. Overpayment carried forward	\$(	)			
3. Sı	bsidiaries (S) and predecessors (P) included in	ı this form (give name and 193	34 Act registration	number):		
pers that	SIPC member submitting this form and the on by whom it is executed represent thereby all information contained herein is true, correct complete.	FA (Na	1I Capital me of Corporation, Partners	Advisors Inc.		
Date	the 23 day of January , 20 19	Chief	(Authorized Sig Compliance C	phature)		
	,		(Title)			
for a	form and the assessment payment is due 60 period of not less than 6 years, the latest 2	days after the end of the fis years in an easily accessible	scal year. Retain t le place.	he Working Copy of this form		
<u> </u>	Dates:	**************************************				
M	Postmarked Received	Reviewed				
C REVIEWER	Calculations	Documentation		Forward Copy		
3	Exceptions:					

# DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT

Amounts for the fiscal period beginning 1/1/2018 and ending 12/31/2018

Item No.	Eliminate cents
2a. Total revenue (FOCUS Line 12/Part IIA Line 9, Code 4030)	\$ 36,241,518
Additions:     (1) Total revenues from the securities business of subsidiaries (except foreign subsidiaries) and predecessors not included above.	
(2) Net loss from principal transactions in securities in trading accounts.	
(3) Net loss from principal transactions in commodities in trading accounts.	
(4) Interest and dividend expense deducted in determining item 2a.	
(5) Net loss from management of or participation in the underwriting or distribution of securities.	
(6) Expenses other than advertising, printing, registration fees and legal fees deducted in determining net profit from management of or participation in underwriting or distribution of securities.	
(7) Net loss from securities in investment accounts.	
Total additions	
<ul> <li>Deductions:         <ul> <li>(1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annuities, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions in security futures products.</li> </ul> </li> </ul>	
(2) Revenues from commodity transactions.	
(3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions.	•
(4) Reimbursements for postage in connection with proxy solicitation.	
(5) Net gain from securities in investment accounts.	
(6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.	
(7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).	
(8) Other revenue not related either directly or indirectly to the securities business. (See Instruction C):	
(Deductions in excess of \$100,000 require documentation)	,
(9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.	
(ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).	
Enter the greater of line (I) or (II)	
Total deductions	
2d. SIPC Net Operating Revenues	\$ 36,241,518
2e. General Assessment @ .0015	\$ 54,362
	(to page 1, line 2.A.)